

Growth Procurement Stack

Three practical template kits for the same B2B buyer journey: answer security questions, explain AI use, and run a cleaner enterprise pilot.

Mini Trust Center Kit

- Security questionnaire answer bank
- Procurement portal intake tracker
- Security overview
- Subprocessor register
- Access and incident policies

AI Client Disclosure Pack

- Client AI disclosure clause
- Acceptable-use policy
- Do-not-paste guide
- Vendor and prompt logs

Enterprise Pilot Kit

- Pilot scope one-pager
- Mutual action plan
- Success criteria
- Closeout and expansion handoff

Why The Stack Exists

A serious B2B buyer may ask for security documentation first, AI-use transparency second, and pilot structure third. This stack packages all three stages so the seller has cleaner answers before the conversation drifts.

Scope limit: these are documentation and project-management templates. They are not legal advice, privacy advice, procurement advice, cybersecurity advice, sales advice, contract advice, certification, or guaranteed business outcomes.